Commercial Lender

Course Code	Course Name	Duration	Associated Skills
<u>4302</u>	Red Flags for Trade-Based Money Laundering [Mini-Course]	10	Suspicious Activity Reporting, Spotting Red Flags
<u>30101</u>	Customer Service Essentials	25	Communication, Customer Service
<u>30103</u>	Retail Banking Basics: Products	60	Consumer Lending, Product Knowledge, Retail Banking
<u>30104</u>	Retail Banking Basics: Electronic Services	20	Payment Systems, Retail Banking
<u>30105</u>	Retail Banking Basics: Ownership and Financial Management	30	Retail Banking
31134	Frontline: Sales and Cross-Selling	20	Communication, Customer Service, Sales
<u>31801</u>	Commercial Lending: Reg Z, Reg B, and Completing the Application	25	Commercial Banking, Loan Documentation, Regulatory Understanding
31802	Commercial Lending: Determining Capacity and Cash Flow in Under- writing	25	Accounting, Commercial Banking, Loan Documentation, Underwriting
<u>31803</u>	Commercial Lending: Evaluating Collateral and Credit in Underwriting	15	Credit Handling, Commercial Banking, Underwriting
<u>31804</u>	Commercial Lending: Ethics and the Bank Bribery Act	25	Commercial Banking, Ethics, Fraud Prevention
<u>31805</u>	Commercial Lending: Reg B and Reg Z Considerations at Closing	20	Closing, Commercial Banking, Credit Handling, Regulatory Understanding
<u>31806</u>	Commercial Lending: UDAAP and Addressing Borrower Complaints	25	Commercial Banking, Complaint Management, Credit Handling, Customer Service, Loan Servicing
31808	Commercial Lending: BSA, OFAC, and Other Security Concerns	35	Commercial Banking, Information Security
<u>59020</u>	Microsoft 365 Excel	25	Microsoft Excel
<u>59022</u>	Microsoft 365 Outlook	20	Microsoft Outlook, Email Writing
<u>59023</u>	Microsoft 365 Word	20	Microsoft Word
<u>59024</u>	Microsoft 365 PowerPoint	25	Microsoft PowerPoint, Presenting
<u>59047</u>	Microsoft Teams	25	Microsoft Teams

